Partnerships Manager - Victoria

(Based in Melbourne)

- ✓ **Be an agent of change by attracting support for a growing national organisation that will revolutionise the delivery of mentoring for Australian youth facing a wide range of adversities**
- ✓ **Ability to set the direction of fundraising in Victoria and grow the role**
- ✓ **Highly flexible part-time working opportunity**
- ✓ **Excellent staff benefits and salary packaging**

Raise Foundation impacts the wellbeing of young people at risk of disengagement in Australia. Through high school-based mentoring Raise improve the lives of young people at a critical juncture in their development by addressing youth mental health and disengagement in education and equipping them with the skills, resilience and connections to set them on a positive pathway.

As we expand our presence in Victoria we have an exciting, flexible working opportunity to join our Partnerships Team in 2018 to attract and manage strategic partnerships in that state.

Working for a well-established, medium-size non-profit with a large vision you will need to be a highly self-motivated and tenacious self-starter with the ability to work with minimal supervision, choosing your own hours, either from home or from our Carlton (Melbourne) office.

You will be responsible for identifying, pursuing and securing strategic financial and in-kind partners for Raise Foundation from multiple channels including but not limited to corporate, community and private philanthropic organisations and individuals.

The successful candidate will have a strong passion for supporting youth facing adversities to thrive, a talent for sales/marketing and ideally have strong network connections in Melbourne. A proven track record in business development will be looked upon favourably including building and maintaining relationships through excellent written and verbal communication skills and the ability to create communications, present and influence credibly and effectively.

This position will require occasional travel between Sydney and Melbourne, a high level of computer skills and familiarity with Salesforce.

This position is initially for 20 hours per week with flexible days and can be structured either as a Consultant role, or under the Social Community, Home Care and Disability Services (SCHADS) Award, through which salary packaging would be available.

Interested?

To apply please email your application, resume and 2 minute video explaining why you would like to join our Partnerships Team at Raise by 18 February 2019 to

hannah.staas@raise.org.au